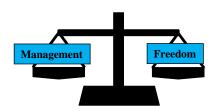
Internal Compliance Programs (ICPs)



- An ICP is an **exporter's internal policy** to comply with the export control laws and regulations.
- Having an ICP is **not mandatory**, but METI has been encouraging exporters in Japan to establish an ICP since 1987.
- MITI (METI's predecessor) introduced the ICP system in 1987, responding to a large illicit export scandal.
- As of the end of 2015, over 1400 exporters in Japan had registered their ICPs with METI.





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Main Requirements for ICPs





(1) Export Control Organization



(2) Classification & Screening Procedure

(3) Shipment Control

- (4) Internal Audit
- (5) Training & Education
- (6) Documents Control
- (7) Guidance to Subsidiaries
- (8) Reports & Prevention of Recurrence

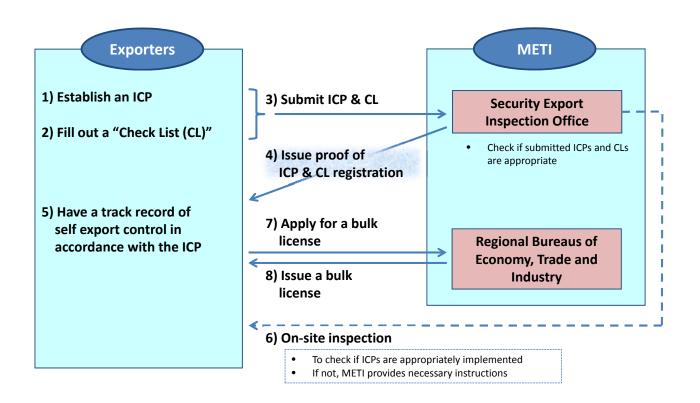


Procedures

Operation and Maintenance

ICPs as a Condition for Obtaining a Bulk Export License





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Audits to Check Implementations of ICPs



■ METI conducts two types of audits: one is a paper audit using a "Check List (CL)," and the other is an on-site inspection.

Check List (CL)

- A CL consists of 41 check items. By filling out a CL, exporters can check whether they are implementing their ICP properly.
- Exporters who have registered an ICP with METI are annually required to submit a CL to METI.
- METI checks each submitted CL, and issues a proof of CL registration if it finds a submitted CL appropriate.

On-site Inspection

- METI annually conducts over 100
 on-site inspections of exporters –
 mostly bulk export license holders.
- Inspectors go to exporters' offices to examine how ICPs are implemented.
- If a violation of our export control law is found by on-site inspections, METI starts post-shipment inspection.



- **Strict enforcement** is important for export control.
- METI conducts **post-shipment inspections** and strengthens **interagency cooperation** with the customs, the police and other relevant authorities.



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Post-Shipment Inspection by METI



■ METI conducts **post-shipment inspection** when an export of goods or transaction of technology that is **strongly suspected of violating the Act** is discovered.

Means for Inspection:

1. Voluntary Questioning

To have interviews with a suspected violator

2. Mandatory Reporting

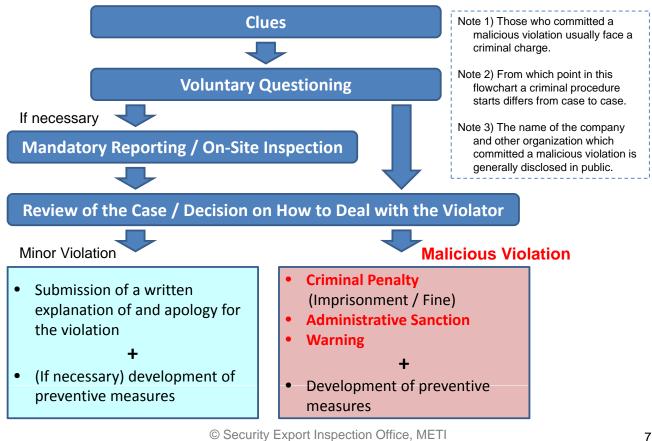
 To order a suspected violator to make a report in documented form on the content of export and other matters related to the case

3. On-Site Inspection

• To enter the business office, factory, or other facility relevant to the case to inspect documents, and to question relevant persons.

Flowchart of Post-Shipment Inspection





Penalty for Malicious Violations



1. Criminal Penalty

- Up to 10 years imprisonment
- Up to a **¥10M fine** (If 5 times the value of the items involved exceeds ¥10M, the fine shall be up to the 5 times amount)

2. Administrative Sanctions

Up to a 3-year exports/ technology transaction ban

3. Warning

A warning against the violator may be issued by METI (in the name of the Director General of the Trade and Economic Cooperation Bureau)













- Academic institutions are engaged in various intangible technology transfers (ITTs).
- Typical opportunities:
 - Provide international students guidance about research
 - Interact with foreign researchers
 - Conduct joint research with foreign universities or companies
 - Accept a tour of research facilities from abroad
 - ➤ Hold closed-door lecture meetings or exhibitions













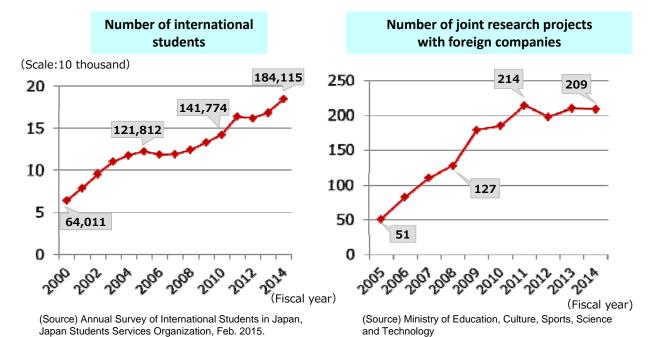
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Internationalization of Academic Institutions



- Academic institutions are becoming increasingly **internationalized**.
- They are likely to engage in larger number of ITTs.





1. Requests to Academic Institutions

■ The government has issued several documents to urge academic institutions to implement adequate export control since 2005.

2. Seminars

- METI has held **over 100 export control seminars** for academic institutions across the nation.
- The following topics are covered:
 - Basic framework of Japan's export control system
 - Keys to a successful compliance with export control rules
 - Best practices in academic institutions

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Efforts by the Japanese Government (cont.)



3. Guidance for the Control of Sensitive Technologies

- Published by METI in Jan. 2008 (revised in Feb. 2010).
- **Explains what kind of ITT control is required** in academia.

4. FAQs

■ Published by METI in Nov. 2014 on its website to clarify the meaning of export control laws and regulations. (only in Japanese)